

Message Text

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ACTION EUR-12

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FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 1162

UNCLAS STOCKHOLM 3086

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ADS REQUEST - TELSCO INDUSTRIES, DALLAS, TX

REF: CD-144, 6/15/77

1. WE CONTACTED A NUMBER OF AGENTS MANUFACTURERS AND OTHER IMPORTERS ON BEHALF OF TELSCO IRRIGATION SYSTEM. WE ALSO CONTACTED SOME OF THE FIRMS ON THE LIST OF FIRMS THAT TELSCO HAD BEEN IN CONTACT WITH IN SWEDEN PREVIOUSLY. TWO COMPANIES EXPRESSED PRELIMINARY INTEREST IN REPRESENTING TELSCO.

2. BEVATTNINGSTEKNIK AB
BOX 15
S-163 21 SPANGA, SWEDEN
TELEPHONE: 08/760 04 50
CABLE: BEVATTNING
ATTENTION: MR. KINDLUND

3. WE TALKED WITH MR. KINDLUND'S COLLEAGUE, MR. OLSSON, WHO INFORMED US THAT THEY WERE INTERESTED ALTHOUGH THEY HAD NOT REACHED ANY DEFINITE DECISION. BEVATTNINGS-TEKNIK AB WAS ESTABLISHED IN 1949, HAS SHARE CAPITAL OF SKR 200 THOUSAND AND HAD TURNOVER IN 1975 OF SKR 7.5 MILLION. THE COMPANY IMPORTS AND ASSEMBLES IRRIGATION INSTALLATIONS. IT ALSO IS AN AGENT AND WHOLESALER OF
UNCLASSIFIED

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PAGE 02 STOCKH 03086 221451Z

PUMPS, PIPES AND SPRAYERS. THE COMPANY IS OWNED BY MR. JESKO VAN KOENINGSEGG. CUSTOMERS; FARMERS, MUNICIPAL AUTHORITIES, GOLF COURSES, ETC. ACCORDING TO LOCAL CREDIT SOURCES, THE COMPANY HAS MET ITS BUSINESS OBLIGATIONS SATISFACTORILY. RECOMMENDED TRADE CONTACT.

4. ALVENIUS INDUSTRIER AB

BOX 522
S-631 07 ESKILSTUNA, SWEDEN
TELEPHONE: 016/11 01 60
CABLE: ALVENIUS
TELEX: 46076 ALVE S
ATTENTION: AKE LINDBLOM

5. MR. LINDBLOM INFORMED US, AFTER HAVING STUDIED THE BROCHURE MATERIAL, THAT THEY WERE PRELIMINARILY INTERESTED, BUT HAD NOT REACHED ANY DECISION. THE COMPANY USED TO MANUFACTURE AND DISTRIBUTE IRRIGATION SYSTEMS, BUT IS PRESENTLY ONLY PRODUCING STEEL PIPE AND PIPE INSTALLATIONS. THE COMPANY PLANS, HOWEVER, TO TAKE UP THE IRRIGATION LINE AGAIN AND IS THEREFORE INTERESTED IN RECEIVING MORE DESCRIPTIVE MATERIAL FROM TELSCO. THIS COMPANY HAS SHARE CAPITAL OF SKR 3.15 MILLION AND HAD TURNOVER IN 1975 OF SKR 102 MILLION. THE COMPANY WAS ESTABLISHED IN 1951 AND MR. ARNE JOHANSSON IS THE MANAGING DIRECTOR. ACCORDING TO LOCAL CREDIT SOURCES, THE COMPANY HAS MET ITS BUSINESS OBLIGATIONS SATISFACTORILY.

6. DUE TO THE VACATION PERIOD IN SWEDEN, FOLLOWING COMPANIES WHO HAVE RECEIVED PRODUCT LITERATURE, WILL NOT BE ABLE TO GIVE THEIR REACTIONS UNTIL AUGUST. THEY WILL THEN, IF INTERESTED, CONTACT TELSCO DIRECTLY.

UNCLASSIFIED

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PAGE 03 STOCKH 03086 221451Z

7. BEVATTNINGS AB KASKAD
BOX 52
S-272 01 SIMRISHAMN, SWEDEN
TELEPHON: 0414/135 00
ATTENTION: BO OLSSON OR HAKAN ROSENBERG

8. SUBJECT COMPANY WAS ESTABLISHED IN 1975 AND HAS SHARE CAPITAL OF SKR 50 THOUSAND. IT SPECIALIZES IN IRRIGATION SYSTEMS AND HAS, ACCORDING TO LOCAL CREDIT SOURCES, MET ITS BUSINESS OBLIGATIONS SATISFACTORILY.

9. DESMI RK AB
BOX 2037
S-135 02 TYRESO, SWEDEN
TELEPHONE: 08/712 00 55
ATTENTION: PER LUSTH OR ANDERS ORJS

10. THIS COMPANY, ESTABLISHED IN 1970, HAS SHARE CAPITAL OF SKR 400 THOUSAND AND HAS AN ANNUAL TURNOVER OF APPROXIMATELY SKR 15 MILLION. THE COMPANY SPECIALIZES IN PUMPS, COUPLINGS AND IRRIGATION SYSTEMS AND ALSO CARRIES OUT REPAIR AND SERVICE. ACCORDING TO

LOCAL CREDIT SOURCES, THE COMPANY HAS MET ITS BUSINESS
OBLIGATIONS SATISFACTORILY.

APPROVING OFFICER: ECON/CA: TRUMME.
PERRY

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Sent Date: 22-Jul-1977 12:00:00 am
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Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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